



FIRE APPARATUS ARCHITECT & PURCHASING SEMINAR



Instructor: Michael Wilbur, Emergency Vehicle Response

<https://www.emergencyvehicleresponse.com/>

Lincoln Charter Township Fire Department

2130 W John Beers Road, Stevensville, MI 49127

Thursday, October 24th, 2024

0800 - 1500

Registrations & Questions: Brian Kazmierzak - bkazmierzak@bhcity.us

LIGHT BREAKFAST & LUNCH PROVIDED – CLASS IS FREE OF CHARGE

Purchasing a Fire Apparatus represents the single largest capital expenditure, other than building a new fire station that a fire department will make.

Fire Apparatus has become very complex to specify and build due to rapid technological advances. These technological advances have left most fire departments ill-equipped to make knowledgeable, informed decisions when specifying new apparatus.

Moreover, if your apparatus salesperson has little or no experience selling fire apparatus the outcome of your apparatus project is predictable and doomed.

Believing that knowledge is power this program will provide the attendee with logical, knowledge-based information to help your department avoid the pitfalls that many fire departments have encountered when purchasing fire apparatus.

This program is designed for anyone in the fire service who plays any part in fire apparatus purchasing, fire apparatus sales, fire apparatus manufacturing, or fleet management and maintenance.

This presentation serves to educate present and future generations of firefighters and officers who are saddled with the awesome responsibility of purchasing new or used fire apparatus that must serve their jurisdictions for many years to come.

A purchasing methodology will be presented that will reduce the cost of the apparatus and reduce the time required to develop the right apparatus specification for your fire department's application.